

Real value in a changing world

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Jones Lang LaSalle Announces 2011 Supplier of Distinction Awards

Award recognizes the firm's supplier partners dedicated to delivering the highest calibre of services, value and innovation to clients

CHICAGO, May 19, 2011 — Jones Lang LaSalle announces the launch of an annual Supplier of Distinction Awards program. The program recognizes the firm's supplier partners that have played a vital role in elevating Jones Lang LaSalle's ability to deliver the highest caliber of services, value and innovation to its clients.

Five companies were recognized in the program's inaugural year as the 2010 Suppliers of Distinction during Jones Lang LaSalle's Management Training Conference in Austin, Texas on May 18. Winners were selected within four categories including Energy and Sustainability, Minority Supplier, Service Excellence and Total Cost Management. The award recipients were selected through a comprehensive evaluation process by Jones Lang LaSalle's Global Strategic Sourcing Board amongst a pool of hundreds of supplier partners. In 2010, the winners represented provide service delivery on integrated facilities management based client accounts within multi-regional geographies.

"The five companies selected display a true spirit of partnership, engagement and a high level of service excellence that enables our ability to consistently improve service, add value and innovate with cutting-edge services to our clients," said Bill Thummel, COO, Corporate Solutions. "These companies are committed to creating solutions that drive cost savings, increased efficiencies, and increased sustainability within their product and service offerings. In very real terms, these companies create and implement best practices that are shaped into the most progressive real estate solutions for our clients."

"Jones Lang LaSalle's strategic partnerships are the foundation of our world-class integrated service platform that delivers results-driven solutions that cut costs and maximize productivity across our corporate real estate partners' departments, global portfolios, and organizations," said Marc Campbell, Senior Vice President, Strategic Sourcing of Jones Lang LaSalle. "As more and more corporations look to outsource their real estate operations, this year's award recipients exemplify the high level of excellence that Jones Lang LaSalle demands from its supplier partners to generate industry-leading results for our clients."

Jones Lang LaSalle 2010 Suppliers of Distinction:

- **Energy & Sustainability: Sabien Technology Ltd**

Jones Lang LaSalle Announces 2010 Supplier of Distinction Award Recipients

Based in the United Kingdom, Sabien specializes in providing proven and commercially viable technology to reduce carbon emissions and energy usage for private and public organizations. Sabien's M2G intelligent boiler load optimization system generates significant gas savings at each of the Jones Lang LaSalle client sites where it is installed.

- **Minority Supplier: DEB Construction, Inc.**

DEB Construction, Inc. is a premiere general contractor in the commercial construction industry, with emphasis on financial markets, critical facilities, and healthcare. DEB is recognized for its professionalism, performance and enthusiasm in support of two large Jones Lang LaSalle client accounts in the banking industry.

- **Service Excellence: ABM Janitorial Services, Inc.**

ABM supports all facets of the firm's integrated facility management business from corporate client portfolio to individual owner/occupier buildings and services including janitorial, reception, landscaping, security, and mail distribution. ABM is recognized largely on service performance and costs savings delivered to healthcare clients of the firm.

- **Service Excellence: More Than Safety**

More Than Safety, a United Kingdom-based company that provides professional work wear, has made significant contributions to Jones Lang LaSalle's engineering self-delivery service model within the EMEA region. The firm collaborated with Jones Lang LaSalle's engineering team to develop industry-leading work wear and tooling standards to enhance safety.

- **Total Cost Management: Compass Group North America**

Compass Group, a global leader in foodservice management and support provides services in 50 countries across the Americas, Europe, and Asia Pacific. Compass is recognized for its consistent delivery of cost savings and cost avoidance to Jones Lang LaSalle clients in industries ranging from consumer products to pharmaceutical.

"Since Jones Lang LaSalle's partners play an integral role across the globe in the exceptional service delivery we provide our clients, we will continue to recognize our top performers and challenge all of our suppliers to continuously improve service, add value, and innovate," said Campbell.

For more information, please visit www.us.am.joneslanglasalle.com/UnitedStates/EN-US/Pages/supplier-of-distinction-award.aspx

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